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Bremco Bits

Industrial Contractors For Your Power Generation Needs

Shipping Address
680 John Stark Highway
Newport, NH 03773

Mailing Address
P.O. Box 1491
Claremont, NH 03743



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Something New

Along with introducing our new web site (www.Bremco.com) Bremco is planning to send out occasional newsletters to introduce our customers and potential customers to our full range of services as well as introducing you to our employees. We will also recap some of

the significant projects that we are involved in and highlight both upgrades and some interesting challenges that we've had to overcome to complete these projects. We hope that these project recaps are beneficial to you and your staff and give you

something to think about. We are also really looking forward to your comments on both our web site and our newsletter so please contact us at sales@bremco.com with your feedback.

History of Bremco



Bremco was established in 1976 by Reg and Sue Morse, as a boiler repair contractor headquartered in Claremont, NH. The company grew and evolved thru several different markets including the pulp and paper industry, the early bio-mass power industry and the WTE field. Through this exposure in the WTE field Bremco was approached by a major HRSG OEM to upgrade feedwater panels in multiple HRSG's in the

northeast. Bremco's ability to qualify and maintain quality in this field application lead to several more projects in the HRSG industry. Bremco made the decision in 2000 to specialize in the power generation field concentrating on HRSG's. In 1999 Bremco installed our first stack damper to assist with cycling operations. Since then Bremco, working with an OEM, has designed a "no crane" damper that can be installed without the use of crane or

cutting of stack. There are currently in excess of 20 of these units in service. Our welding experience includes carbon steel, P/T 11, P/T 22, 2205, and P/T 91. Bremco's abilities outside of the pressure part work includes liner repairs, baffle repairs, expansion joint replacement, and penetration seal installation. Bremco has also partnered with another major OEM to perform retrofit installation of plenums and new filter house



Why Plan

One of the greatest challenges Bremco faces as an industrial contractor is the lack of time to adequately plan. There is a direct correlation between amount of time that we as a contractor are allowed to plan and the final cost that you, the customer, pay. The graph below shows the cost influence versus the project duration and how when you compress this schedule the price you pay goes up. Planning allows us to look at projects from several different angles

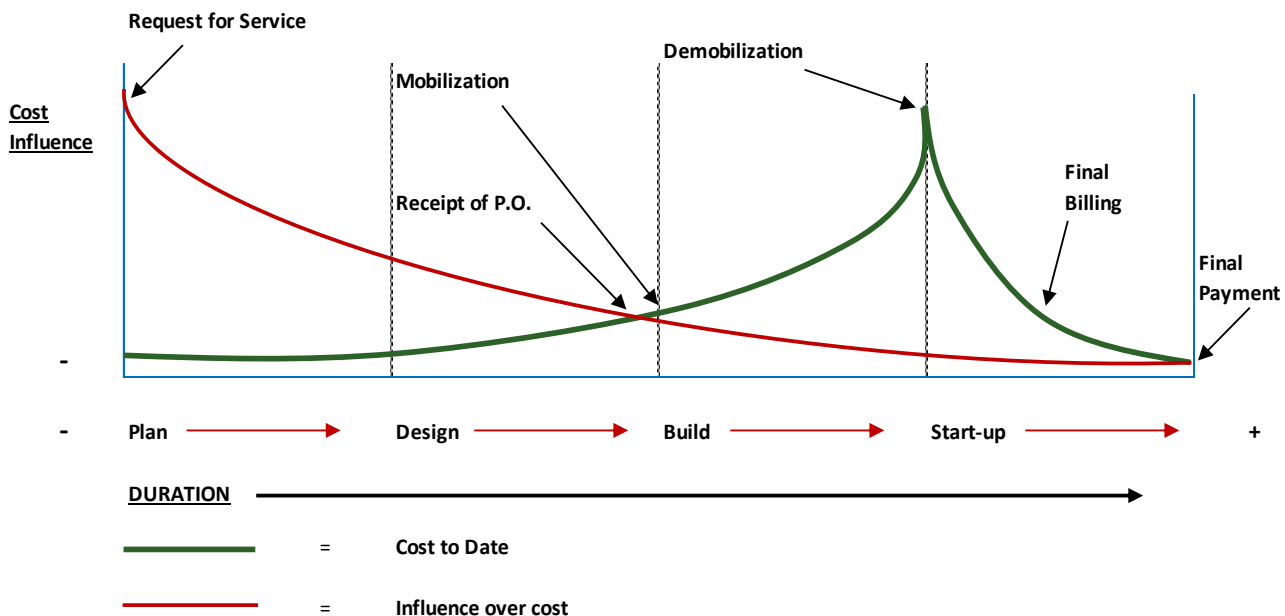
and discuss “out of the box” ideas, throw them on the table and either discard them or carry the ideas out to full outage scheduling. An example of that thinking was when we were asked to install a stack damper in a normal seven day maintenance outage. Other contractors were asking for a minimum of fourteen days we threw this project on the table and one of our lead millwrights made the suggestion that if the manufacturing of the damper was done slightly different we

would be able to install the damper without a crane and within that seven day outage. The customer, because of fuel savings that would occur, agreed to this method of installation and was very happy with the results as we were able to install the damper on time on budget. We might not have been able to come up with this approach if we were not given the time to adequately plan as it involved several parties, Bremco, the customer and the OEM to work collectively for the end result.



Open Stack Damper

Cost Influence vs. Project Duration



Bremco, Inc.

SHIPPING ADDRESS:
680 John Stark Highway
Newport, NH 03773

MAILING ADDRESS:
PO Box 1491
Claremont, NH 03743

PHONE:
(603) 863-9071

FAX:
(603) 863-9014

E-MAIL:
sales@bremco.com

We're on the Web!

See us at:
www.bremco.com

Meet Bremco People

Bremco's strength is its people. What we are trying to do with this feature is introduce you to the people that make Bremco tick. Our people come from very diverse backgrounds and this enables Bremco to bring you solutions that have been looked at from multiple angles. This ensures you, our

customer, that we have thought outside the box to provide you with the best possible solution to your project. Some of the backgrounds that the Bremco personnel bring to the table are water treatment experience, operating experience, OEM erection experience, maintenance supervisor, refractory

mason, certified welding, blacksmithing, insulation, asbestos installation and removal to name just the management team's background.



Earl Taylor is Bremco's warehouse/ shipping manager. It is Earl's responsibility to make sure that the proper tools are at the proper job sites at the proper time. While this sounds fairly straight forward you have to remember that Bremco worked in 22 states last year and most of the work was

performed in "shoulder time" March, April, May, October, November, December. Earl is constantly tracking status of jobs to make sure the tools can get from one site to another with as few hiccups as possible. Earl began his career at Bremco in 2000 after a stint as a maintenance superintendent at a local

wafer board plant. Earl's real passion is stock cars; he in his younger years was a driver and he now mans the wrecker at the local track as well as attending many of the NASCAR races that occur on the eastern seaboard.

Bremco Facts

Bremco in 2011/2012 worked in four additional states, Wyoming, North Carolina, South Carolina, and Tennessee leaving just twenty one states that we haven't worked in

yet. We have potential projects in four of those states for 2013. Bremco crews in 2011 flew well over one million miles to service our customers' plants from Maine to California. Our crews

typically spend between ninety to one hundred and twenty nights on the road per year.

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